



*Innovation and turnkey implementation improved the cost profile of the installation--both immediately and long term.*

#### Project Size:

700 Haworth Premise Workstations  
30 Disassembled and Reconfigurations

#### HIGHLIGHTS:

- Installed 700 work stations of new Haworth Premise
- Coordinated teardown, relocation and reconfiguration of another existing 30 workstations.
- PI continues to provide all installation services, receiving and delivery when needed for Elsevier Publishing

# Moving. Ahead.

### ELSEVIER PUBLISHING

Earth City, Missouri

#### THE PROJECT

As part of their long term approach to employee management, Elsevier needed to have all of their St. Louis office employees in one location. As such, they built a new building in Earth City, MO to consolidate 700 employees into one, unified, group.

#### THE APPROACH

It was determined early on, the best approach would be to have all of the employees move into the new building for the grand opening. Coordinating with the dealer out of Chicago, Professional Installers managed the project by sequencing the delivery of all products, in a manner so that PI could take an “assembly line” approach to installation on the project. A crew of 10 men built each 1/2 floor at a time with each member of the crew focusing on one task as part of an assembly line until each 1/2 floor of workstations were completed.

After the employees were located in the new building, PI returned to the previous employee locations and began disassembly of existing, used, workstations which had been sold to another company. After disassembly, PI coordinated all re-loading and sequencing of the used equipment for delivery to the new purchaser.

#### THE WORK

The clients were able to move into the new building on-time. Additionally, 30 workstations from the Lindbergh/Baur facility were installed at the new location to accommodate for future growth. The “assembly line” approach to managing the project proved vital for meeting the move-in date prior to the grand opening.

#### What Our Client Had To Say

**“For over 10 years we have been working with Professional Installers and have been consistently impressed with their performance in the areas of not only systems furniture installation, but also asset management, and large project coordination. Their performance has been key to the success of many projects.”**

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